



5. Paris Club as source of debt-related information

- There are no established institutionalized mechanisms for dealing with **private** sector cross-border debt in arrears! This is not the case of **official-source** debt that is renegotiated under the auspices of the Paris Club since 1956! Cf. Argentina's debt crisis
- The Paris Club? A confidential ad-hoc forum of debt negotiations between OECD country creditors and sovereign debtors.
- It only deals with official or officiallyguaranteed credits (Coface, Hermes, ECGD, US Eximbank...). Consensus-based agreements.

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The Paris Club: description

- The first meeting with a debtor country was in 1956 when Argentina agreed to meet its public creditors in Paris. Since then, the Paris Club has reached 430 agreements concerning 90 debtor countries. The total amount of debt covered in these agreements has been \$583 billion.
- The Paris Club has remained strictly informal. It is the voluntary gathering of creditor countries willing to treat in a co-ordinated way the debt due to them by the developing countries. It can be described as a "non institution".

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The Paris Club: Functioning

- The creditor countries meet on a monthly basis, for negotiation sessions or to discuss among themselves the situation of the external debt of debtor countries or methodological issues on the debt of developing countries.
- 19 creditor countries belong to the Paris Club (incl. Russia)
- These meetings are held in Paris. The Chairman is a senior official of the French Treasury. Deputies to the Chairman in the French Treasury serve as co-president and vice-president. 15 people part-time staff.

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The Paris Club: a key forum of debt restructuring negotiations with EMCs

Key numbers

Total amount of agreements	430
Total amount of debtor countries	90
Total amount of debt	583 Billion \$
Total amount of countries in "Classic Terms"	60
Total amount of countries in "Houston Terms"	21
Total amount of countries in "Naples Terms"	36
Total amount of countries in "Cologne Terms"	33

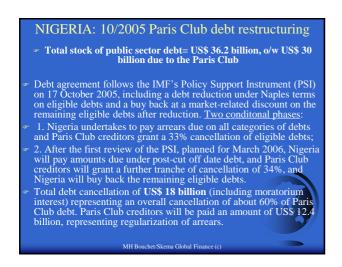
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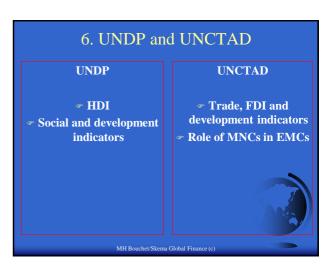
Paris Club's claims as of 31 December 2013, excluding late interest (in USD million) - Outstanding Debt

ODA: Official Development Assistance **NODA**: Non-Official Development Assistance

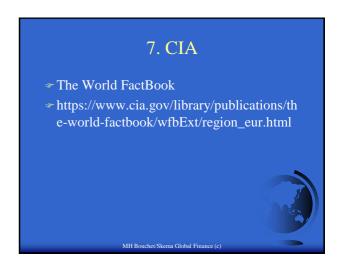
DEBTOR COUNTRIES	ODA claims	NODA claims	TOTAL				
Afghanistan		1 110	1 110				
Albania	514	32	546				
Algeria	973	8	981				
Angola	138	221	359				
Antigua and Barbuda	4	94	98				
Argentina	877	5 459	6 336				
Armenia	460		460				
Azerbaijan	732	105	837				
Bangladesh	2 073	37	2 111				
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Paris Club restructuring terms						
Restructuring Terms	<u>Eligibility</u>	Rescheduling term (T/Grace)	Debt Reduc	tion Terms Non ODA	Debt Conversion	
Houston 09/90	GDP per capita <\$2995 and debt/GDP>5 0%	ODA: 20/10 Non ODA: 15/2- 3	Rescheduled at an interest rate at least as favourable	Repayment periods are lengthened	ODA: no limit Non ODA: up to 20% of the	
Toronto 10/88	Poorest countries	ODA: 25/14 Non ODA: 14/8	as the original concessional	33,33%	outstanding amount or	
London, 12/91	23 countries	ODA: 30/12 Non ODA: 23/6	interest rate applying to	50%	15-30 million SDR	
Naples 12/94	Poorest countries	ODA: 25/14 Non ODA: 14/8	these loans	67%		
Lyon 11/96	Poorest countries	ODA: 40/16 Non ODA: 23/6		80%		
Cologne 11/99	41 HIPC	ODA: 40/16 Non ODA: 23/6 MH Bouchet/Skema Glo	bal Finance (c)	90%		





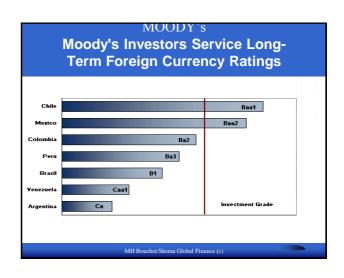
Globalization is not be be blamed for low HDI Norway Sudan Australia 172 Zimbabwe **United States** Ethiopia Netherlands 174 Liberia Germany 175 Afghanistan 6 New Zealand Guinea-Bissau 7 177 Sierra Leone Ireland HDI-UNDP 2013 Guinea 8 Sweden Burundi Central African 178 9 Switzerland 180 10 Japan 11 Canada 182 Mali 183 Burkina Faso 12 Korea 184 Chad 13 Iceland 185 Mozambique 13 Hong Kong Niger 15 Denmark Congo (DR)

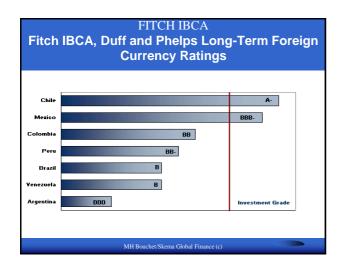


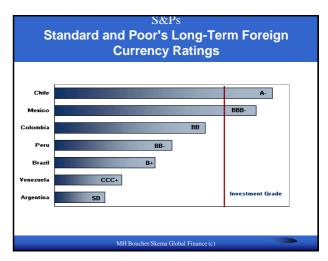


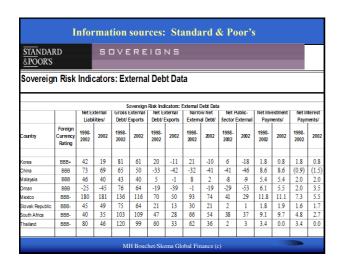


**	vernmender th							
lating Distribution o	f Sovereign	Issuers o	n Selected	Dates				
Rating	1983	1990	1995	2000	2005	2010	2011	20
Aaa	79%	33%	16%	12%	19%	15%	14%	13
Aa	21%	28%	25%	15%	7%	15%	11%	12
A	0%	17%	18%	10%	22%	13%	14%	8
Baa	0%	8%	18%	21%	14%	18%	21%	26
Ва	0%	8%	16%	19%	15%	16%	15%	16
В	0%	6%	5%	18%	17%	23%	23%	22
Caa-C	0%	0%	0%	5%	5%	1%	2%	3
Investment-grade	100%	86%	78%	59%	63%	61%	59%	59
Speculative-grade	0%	14%	22%	41%	37%	39%	41%	41











The IIF's role

- The Institute of International Finance, Inc. (IIF), is the world's only global association of financial institutions. Created in 1983 in response to the international debt crisis, the IIF has evolved to meet the changing needs of the financial community.
- Members include most of the world's largest commercial banks and investment banks, as well as a growing number of insurance companies and investment management firms. Associate members are multinational corporations, trading companies, export credit agencies, and multilateral agencies.
- Approximately half of the Institute's members are Europeanbased financial institutions, and representation from the leading financial institutions in emerging market countries is also increasing steadily.
- Today the HF has more than 320 members headquartered in more than 60 countries.

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The IIF

- The IIF has three primary goals:
- * to support members' risk management, asset allocation, and business development in emerging markets.
- * forum for engaging the private financial community in discussions with offical national and international institutions.
- * to provide a vehicle for exchanging views on international financial supervision issues with regulatory authorities.

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The Institute of International Finance

Activities fall broadly into three areas:

- (1) analyzing risks in emerging market economies;
- (2) serving as a forum for member firms on key policy issues in emerging markets finance and regulatory matters; and
- (3) **promoting collaboration** between members and multilateral financial institutions.



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IIF

Two primary goals beyond that of serving as a discussion forum:

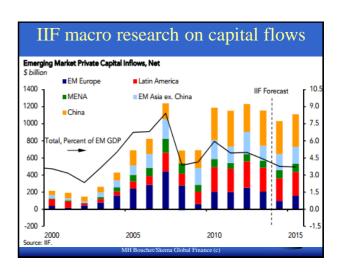
- 1. To support members' risk management, asset allocation, and business development in emerging markets. To this end, the IIF provides members with reliable data and analysis of economic and financial developments and prospects;
- 2. To provide economic intelligence on emerging market economies: The IIF has established a robust reputation for the quality of its macroeconomic and financial analysis of risks in emerging markets and for its database. In addition to coverage of individual economies the Institute publishes reports on regional and global financial issues.

www.iif.org

The IIF: a key source of macrodata on EMCs						
Emerging Market Economies: Capital Flo	ws					
	2009	2010	2011f	2012f		
Capital Inflows						
Total Inflows, Net:	<u>715</u>	1053	1092	1098		
Private Inflows, Net	644	990	1041	1056		
Equity Investment, Net	490	571	574	610		
Direct Investment, Net	357	371	423	435		
Portfolio Investment, Net	133	200	151	175		
Private Creditors, Net	154	419	467	446		
Commercial Banks, Net	-10	172	194	191		
Nonbanks, Net	164	247	273	256		
Official Inflows, Net	71	63	51	41		
International Financial Institutions	47	38	23	10		
Bilateral Creditors	25	25	28	31		
Capital Outflows						
Total Outflows, Net	-1073	-1411	-1487	-1392		
Private Outflows, Net	-453	-573	-654	-751		
Equity Investment Abroad, Net	-268	-269	-296	-321		
Resident Lending/Other, Net	-185	-305	-358	-430		
Reserves (- = Increase)	-620	-837	-833	-641		
Memo:						
Current Account Balance	<u>358</u>	<u>358</u>	395	294		
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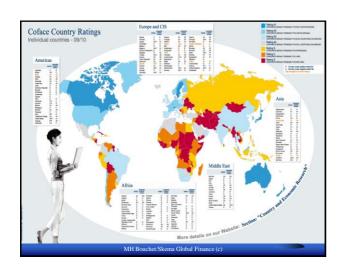
IIF's analysis of Peru's debt						
(12/2005)						
External Debt and Debt Se	rvice 2003	2004	2005f	2006f		
External debt % GDP	29663 48.8	millions of 31090 45.3	30305 39.5	31017 38.7		
% exports' Medium/long-term Short-term	267.0 27103 2561	209.2 28440 2650	166.3 27405 2900	175.5 27916 3100		
International financial Official bilateral creditors Commercial banks Other private creditors	7422 9226 2273 10742	8062 8964 1954 12110	8122 6847 1899 13437	8189 6641 1838 14349		
Reserves excluding gold Months of imports'	9777 8.8	12176 8.9 (percent e	13626 8.4	<u>14356</u> 8.6		
Debt service Interest payments due Amortization paid	29.3 12.2 17.1	25.3 25.8 9.8 15.6	30.1 9.2 20.9	23.7 9.6 14.1		
f = IIF forecast MH Bouchet/Skema Global Finance (c)						

\$ billion	rs			
	2012	2013	2014	2015
Capital Inflows				
Total Inflows, Net:	1269	1188	1079	1164
Private Inflows, Net	1232	1156	1032	1112
Equity Investment, Net	668	626	657	675
Direct Investment, Net	545	548	540	560
Portfolio Investment, Net	124	78	117	114
Private Creditors, Net	564	530	375	437
Commercial Banks, Net	118	193	124	151
Nonbanks, Net	446	338	251	287
Official Inflows, Net	37	32	47	53
International Financial Institutions	5	-3	19	27
Bilateral Creditors	31	35	28	25
Capital Outflows				
Total Outflows, Net	-1299	-1360	-1348	-1339
Private Outflows, Net	-946	-825	-981	-950
Equity Investment Abroad, Net	-332	-403	-368	-381
Resident Lending/Other, Net	-614	-422	-613	-570
Reserves (- = Increase)	-352	-534	-367	-388
Memo:				
Net Errors and Omissions	-246	-65	0	0
Current Account Balance	276	236	269	174

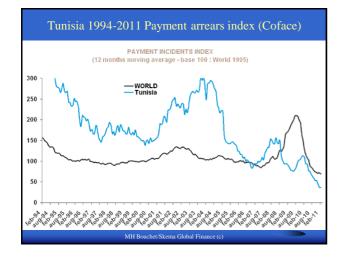


10. COFACE (Compagnie Française d'Assurance pour le Commerce Extérieur) The Coface Group facilitates and secures trade throughout the world. The Group offers a range of solutions spanning rating, protection and services, including country risk data and analysis. Country risk analysis is expressed in a rating/ranking format but based on a qualitative analysis aimed at integrating the socio-political and economic specificities of each country. MH Bouchet/Skema Global Finance (c)





Coface's analysis of China 2010									
CHINA-Major macro economic indicators									
-	2007	2008	2009(e)	2010(f)					
Economic growth (%)	14.2	9.6	9.1	10.5					
Public sector balance (%GDP)	0.6	-0.4	-2.8	-3.3					
Current account balance (%GDP)	11.0	9.4	6	4.9					
Foreign debt (%GDP)	11.1	8.3	8.1	7.9					
Foreign exchange reserves (in months of imports)	17.3	19	29.9	22.8					
(e) Estimate (f) Forecast	(e) Estimate (f) Forecast								
STRENGTHS									
External accounts buoyed	by industrial c	ompetitivenes	s and diversifica	ation					
Gradual move upmarket									
Infrastructure developme	nt spurred by	the economic	stimulus progra	mme					
Very high corporate savin	gs rate that fu	nds most inves	tment						
China's growing influence	on the interna	itional scene							
WEAKNESSES									
Increasing social tensions	associated witl	h the growth o	f inequality						
Industrial and commercial	Industrial and commercial overcapacity								
Weakness of Chinese ban	ks considering	the dynamism	of credit and th	ne uncertaintie					
Environmental problems									
Uncertainty over the Taiv	an issue								
MH Bouchet/Skema Global Finance (c)									







EIU's 5 risk analysis services

- Country analysis—Political and economic analysis, business environment analysis, cross-country benchmarking and market-trends tracking.
- Risk assessment
 –Sovereign debt risk assessment and operational risk analysis on 190 countries
- Market entry and sizing—Market entry strategies, market sizing, market potential and pricing data.
- Strategic industry analysis
 –Industry benchmarking, strategic trend analysis and global commodities analysis.
- Economic modelling and forecasting-Data customisation, demand forecasts and econometric analysis of industry drivers.

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EIU's Outlook of Peru

- → Political Risk = D
- « The weak position of the President Toledo, in Congress, and his lack of popularity, will heighten political uncertainty. However, with steady economic growth and rising emplyoment, the government does not appear to be at risk ».
- Forecast: « losing ground because of less efficient political institutions and some likely populist legislation ».

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PRS Group/Peru Risk Forecast

18-month forecast: « High risk of political turmoil but economy immune to Toledo's poisoned touch »

The economic recovery remains largely on track, but President Toledo's approval rating remains stuck below 15%–Even more embarrassing, polls show Toledo's performance compares unfavorably with that of Fujimori, who fled the country in disgrace in 2000, and was recently added to Interpol's list of most wanted fugitives. Effectively a lame duck with more than three years still to go on his term of office, Toledo faces risk of an early end to his presidency.

Three alternative regimes: Center-Left Coalition, Divided Government, and Military regime.

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Country Risk Analysis Further readings: Bouchet, Clark & Groslambert, Country Risk Assessment: A guide to global investment strategy, Wiley, 2003. Risk Magazines (Euromoney, Institutional Investor, RISK...) Managing Risk: Alan Waring and Ian Glendon (International Thomson Business Press) 1998 Assessing Financial Vulnerability: Early Warning System for EMCs, Goldstein, Kaminsky & Reinhart, IIE, June 2000 Multinational Finance, Adrian Buckley, Prentice Hall, 1996-2000 Bouchet: The political Economy of International Debt, Greenwood/Praeger Against the Gods, Peter L. Bernstein, John Wiley & Sons, 1998 Bouchet & alii: The Market-Based Menu Approach (World Bank-DMFAS) International Debt and the Developing Countries, WB Symposium, edited by Smith and Cuddington

