

**dfe** Centre international de formation européenne

**DEFI** DEUTSCHE FÜR EUROPA FÜR INTELLEKTUELLE

**A GLANCE AT ACADEMIC APPROACHES TO RISK: FROM KEYNES TO STIGLITZ**

CIFE SEMINAR ROMA-NICE-BERLIN 2022-23  
MICHEL-HENRY BOUCHET

1

**Market** **State**

A. Smith, D. Ricardo, K. Marx, J. M. Keynes, M. Friedman, W. Rostow, H. Minsky, P. Krugman, F. Hayek, Ayn Rand, J. Stiglitz, T. Piketty

2

**GLOBAL RISKS = A POLARIZED DEBATE**

	Positive sum game > 0 "win-win"	Distorted growth process Zero-sum game
<b>Neo-classical economists</b>	Adam Smith, David Ricardo, Benjamin Constant, Frédéric Bastiat, Friedrich Hayek	Karl Marx, F. Engels, Léonine, Rosa Luxemburg
<b>Contemporary economists</b>	Kenneth Arrow, Milton Friedman, Walter Rostow, Robert Lucas, Jagdish Bhagwati, Anne Krueger, Stanley Fisher, Rüdiger Dornbusch, Alan Greenspan, Kenneth Rogoff	Paul Prebisch, Hans Singer, Paul Baran, Paul Sweezy, Aglietti Emmanuel, Harry Magdoff, Immanuel Wallerstein, Samir Amin, Gunther Frank, P. Krugman, J. Sachs, J. Stiglitz, Michel Aglietta, Thomas Piketty, MH. Bouchet, James Galbraith
<b>Social scientists</b>	Martin Wolf, Francis Fukuyama, Kenichi Ohmae, Peter Drucker, Ayn Rand (writer)	Pierre Bourdieu, Alain Jose, Dominique Wolton, Joel Bakan, Susan Strange, M. Foucault, Bernard Stiegler
<b>Academic institutions, thinktanks &amp; NGOs</b>	Heritage Foundation, Cato Institute, Freedom House, The Economist, FT	ATTAC, Oxfam, Alternatives Economiques
<b>IFIs</b>	IMF, OECD, IIR, BIS, WTO	UNCTAD, ECLA, UNDP

3

**GLOBAL CRISIS = CONFLICTING DIAGNOSIS = VARIOUS CRISIS MANAGEMENT STRATEGIES = DIFFERENT POLICY TOOL-KIT !**

Too much regulation? Trade liberalization? Central bank independency? Capital controls?

4

### The « founding fathers » of the analysis of risk and uncertainty

► **Frank Knight:** 1921 « Risk, Uncertainty and Profit »: Risk stems from **outcomes that are unknown** but can be tackled with probability distribution....

▪ **Uncertainty** stems from a deficit of information, hence randomness of results

► **J.M. Keynes:** Treatise on Probability 1921: role of animal spirits in volatility spill-over and herd behavior.

▪ Non-linear nature of risks and danger of expecting the future as simple projection of the past

MH Bouchet SKEMA- CIFE 2022-23

5

5

### A glance at modern approaches to risk and uncertainty

1. L. Summers
2. P. Krugman
3. J. Stiglitz
4. Hyman Minsky
5. N. Taleb
6. B. Mandelbrot
7. Didier Sornette
8. T. Piketty

MH Bouchet SKEMA- CIFE 2022-23

6

6

### The « Modern » are often Neo-Keynesians

► For short hand: « Don't buy the assumptions of Chicago Economics regarding market rationality and self-regulation: **markets don't get things wrong, but governments do!** »

1. We don't know much about the future and we cannot thus predict and price risk accurately (hence markets crash)
2. Risk of falling back on conventions: the future replicates the past and probabilities are distributed along a bell-shaped curve without « fat tails »
3. No self-correction of markets, hence risk of protracted depression
4. Governments must inject extra spending to provide stimulus and shorten level and duration of crisis (multiplier)
5. Markets need regulation to correct unequal income and wealth distribution and to promote sustainable full employment
6. Financial intermediation must be regulated to provide long-term financing to the real economy

MH Bouchet SKEMA- CIFE 2022-23

7

7

### Financial Globalization and Country Risk TWO SCHOOLS OF THOUGHT



► **1- Stiglitz, Sachs, Eichengreen, Krugman, Rodrik, Blanchard...**

Financial and capital account liberalization = capital flow volatility + financial crises = capital controls + Tobin taxes + pressure to promote **finance sustainability** (Environmental + social concerns-IFC)  
Regulation matters!

► **2. Quinn, Edwards, Edison, Greenspan, Fischer, Tirolle, Summers...**

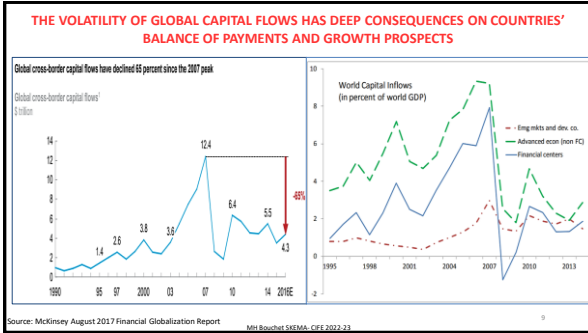
Fruitful openness to global capital flows = higher capital efficiency  
Better balance S-I  
North-South + technology spillover + financial market liberalization + FDI =  $\Delta$  global GDP

Prasad-Rogoff IMF-Harvard 2006 and IMF: <https://www.imf.org/external/pubs/ft/wp/2002/wp02120.pdf>

MH Bouchet SKEMA- CIFE 2022-23

8


8



9

### LARRY SUMMERS & SECULAR STAGNATION

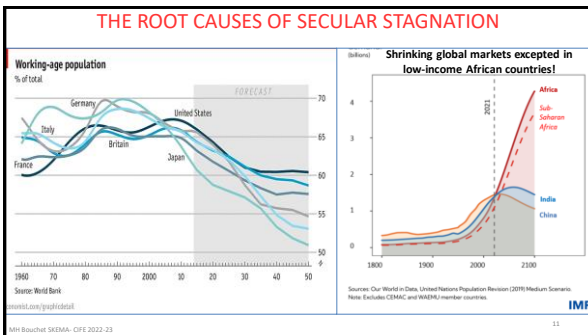
(ALVIN HANSEN 1938)



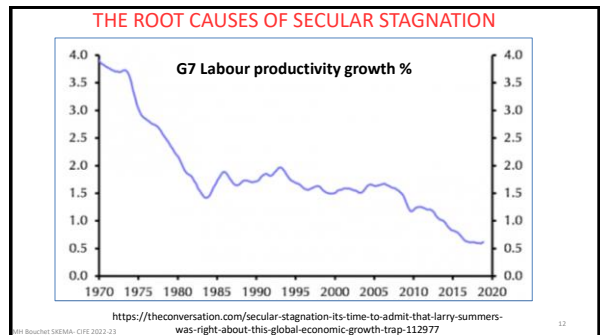
- The global economy is prone to prolonged periods where demand runs well below potential supply
- Wealth gap and sluggish growth =  $S > I$
- Decline in **working-age population** + shrinking global population = declining aggregate demand
- Declining **interest rates** and deflationary trends (Japan) = liquidity trap & **lower investment**
- CBs' accommodative monetary policy runs the risk of **inflating asset prices** and increasing financial vulnerabilities: share buybacks and speculative investment
- Persistent weakness in **productivity** prevents GDP growth in the OECD from returning to pre-2008 rates: fundamental pessimism about the failure of **digital technologies** to deliver productivity growth.
- Fiscal policy** must play a greater role in stimulating demand and reinvigorating growth.

M&B Broucher SKEMA, CFE 2022-23

10



11



12

**PAUL KRUGMAN:  
THE "DARK SIDE" OF GLOBALIZATION**



- ▶ In the 1980s, openness to trade was widely believed to reduce the likelihood of economic and financial crises.
- ▶ Today, growing global integration does predispose the world economy toward more crises because it creates pressures on governments to relax restrictions: **de-regulation + privatization!**
- ▶ Economies are doing better in good times but are far more vulnerable to sudden crises due to volatile capital flight. The ride will continue to be very bumpy for many years to come!

▶ [http://www.nytimes.com/2007/05/14/opinion/14krugman.html?\\_r=1&ref=paulkrugman](http://www.nytimes.com/2007/05/14/opinion/14krugman.html?_r=1&ref=paulkrugman)


MH Bouchet SKEMA - CIFE 2022-23 13

13

**PAUL KRUGMAN: THE "WAY FORWARD"?**

- ▶ **Myth:** Globalization and modern technology displace low-qualified jobs to EMCs, while well-educated workers are clear winners (true in the 1980s !)
- ▶ **Facts:** Both high-wage and low-wage employment have grown rapidly, but medium-wage jobs of the middle class have lagged behind. The combination of NTIC and growing international trade in services will further "hollow out" the OECD job market: white collars and college graduates are NOT sheltered!
- ▶ **Facts:** EMCs' low-wage competition is driving down U.S. wages: When the US imports labor-intensive manufactured goods from the third world, the result is reduced demand for less-educated American workers, hence lower wages for these workers. And cheap consumer goods does not compensate for lost jobs!
- ▶ The key is not protectionism but labor standards and higher wages in EMCs.

Global growth is possible only if rising economies can expand into new markets.



MH Bouchet SKEMA - CIFE 2022-23 14


14

**Krugman's view on Asia's 1997-98 economic crisis**

- IMF's shortsighted approach to the crisis:
- The logic of catastrophe was pretty much the same in Thailand, Malaysia, Indonesia and South Korea. In each case investors--mainly, but not entirely, foreign banks who had made short-term loans--all tried to pull their money out at the same time.

The result was a combined crisis:

1. a banking crisis because no bank can convert all its assets into cash on short notice;
2. a currency crisis because panicked investors were trying to convert baht or rupiah into dollars.
3. a governance crisis
4. a growth crisis!




MH Bouchet SKEMA - CIFE 2022-23 15

15

**Krugman: CHALLENGING THE IMF'S APPROACH TO CRISIS MANAGEMENT IN ASIA IN 1998**

- ▶ There was no « fundamental » reason for Asia's financial calamity
  - Budgets were in balance or surplus
  - Low inflation
  - High private savings rates
  - Economies were poised for export growth
- The IMF's tough macro-economic conditionality for approving financial support led to recessionary monetary policy, capital flight, domino effect and increased panic



MH Bouchet SKEMA - CIFE 2022-23 16

16

**Paul Krugman's view on Asia's crisis and the role of governance**

**"Was the crisis a punishment for bad economic management?"**

Like most *clichés*, the catchphrase "**crony capitalism**" underlies something real: excessively cozy relationships between government and business lead to bad investments, speculation, corruption, low investment efficiency

The still primitive financial structure of Asian business--too little equity, too much debt and too much of that debt consisting of soft loans from accommodating banks--also made the economies peculiarly vulnerable to a loss of confidence:

Governance is key to promote inclusive growth and sustainable development


MH Bouchet SKEMA- CIFE 2022-23 17

17

**MEA CULPA AT THE IMF AFTER THE GFC: IS THE NEOLIBERAL AGENDA OVERSOLD?**

► **Neoliberal agenda's 4 key features:**

1. Increased competition (opening up of domestic markets)
2. Deregulation (interest and exchange rates)
3. Capital account liberalization
4. Smaller role for the state (privatization and fiscal austerity)




**Do austerity, liberalization and competition pay off?**

1. Trade off between growth and inequality
2. Wealth gap lowers growth (hurts domestic demand and increases unemployment)
3. Volatility, stop & go, and crisis frequency
4. Decreasing debt does not boost growth!


Source: IM Finance & Development, June 2016 MH Bouchet SKEMA- CIFE 2022-23 18

18

**Consumption share of GDP**



**Savings/disposable income**



**GLOBAL FINANCIAL CRISIS ROOTED IN RISING HOUSEHOLD DEBT TO OFFSET RISING INCOME INEQUALITY!**

Stiglitz, Rajan, Krugman 2011-12 NIPA, Flow of Funds; authors' calculations 19

19

**JOSEPH STIGLITZ' view of Global Risk**



MH Bouchet SKEMA- CIFE 2022-23 20

20

### WHAT IS ASYMMETRY OF INFORMATION?

- ▶ It is the difference in information between two economic agents within an economic relation (e.g.: « the worker and his employer, the lender and the borrower, the insurance company and the insured »)
- ▶ According to Stiglitz, financial markets cannot regulate themselves because anyone do not have the same information at the same moment. Therefore the aim is to find the best structure to regulate markets (and not to let them work by themselves).
- ▶ Deregulation will **not** promote financial development when information is asymmetric and competition inadequate. The economic efficiency is not secured. It will spur corruption and create an oligarchic elite that opposes the emergence of competitive markets.



MH Bouchet SKEMA - CFE 2022-23

21

### ASYMMETRY OF INFORMATION'S CONSEQUENCES

- ▶ Mismatch between national regulation/globalized markets lead to weak multilateral governance in finance
- ▶ Weak governance = short-sighted behaviour, self interest, speculation and greed
- ▶ Wrong incentive structure for excess risk taking and leverage (credit bubbles)
- ▶ The partisans of the « Washington consensus » overlook the importance of economic and corporate governance, underestimate the difficulty of building institutions, and forget that many countries lack the sophisticated public administrations needed to ensure adequate competition.



MH Bouchet SKEMA - CFE 2022-23

22

### STIGLITZ'S CORE IDEAS

- ▶ Global crisis challenges not only the capitalist financial and economic system but also the intellectual edifice of Economics thinking (and teaching!)
- ▶ No perfect information nor perfect competition: Markets are not efficient, economic agents are not rational, there is no self-regulation. The « invisible hand » is simply not there!
- ▶ Poverty is an « affront to human dignity ». Globalization does not work well as a wealth distribution engine
- ▶ G7 governments urge liberalization on developing countries while maintaining trade restrictions and pushing intellectual property protection into the WTO.
- ▶ The IMF's policies, in part based on the outworn presumption that **markets**, by themselves, lead to efficient outcomes, failed to allow for desirable government interventions in the market which can make everyone better off

MH Bouchet SKEMA - CFE 2022-23

23

23

### JOSEPH E. STIGLITZ ON THE IMF...

- ▶ When crises hit, the IMF prescribes outmoded, inappropriate, if standard solutions, without considering the effects they would have on the **people** in the countries told to follow these policies.
- ▶ No discussions of the consequences of alternative policies. Ideology guides policy prescription. IMF structural adjustment policies worsen **poverty**.
- ▶ There is no Wall Street or IMF conspiracy. There is ideology at work and antidemocratic policy-making.



MH Bouchet SKEMA - CFE 2022-23

24

24

### THE CORONAVIRUS OUTBREAK IS A 'DIFFERENT KIND OF CRISIS' (STIGLITZ MARCH 2020)

1. A different kind of crisis than normal crises. Not just a problem of aggregate demand.
2. The spread of the coronavirus disease has disrupted the global economy and supply chains as countries implement strict border controls, massive city-wide lockdowns and quarantines in order to contain the virus.
3. Aggressive policy action by the Fed is "obviously not" enough to help the U.S. avert a downturn caused by the coronavirus outbreak.
4. Given the nature of the uncertainties, given the nature of the collapsing incomes of so many people, the Fed can help stabilize financial markets at best and it's clear that it didn't do that!
5. Stiglitz advocated for targeted assistance to help people and sectors weather the public health emergency: "It is clearly a case where **targeted fiscal policy** is what is needed. It's been true for a long while that monetary policies has had only limited efficacy."

MH Bouchet SKEMA - CPE 2022-23

25

25

### HYMAN MINSKY

(1919-1996)



MH Bouchet SKEMA - CPE 2022-23

26

26

### MINSKY AND THE RECURRING FRAGILITY OF FINANCIAL STRUCTURES

- ▶ Economic stability brings about speculation, which creates a rift between asset prices and output prices. That breeds economic volatility, credit contraction and the need for central bank intervention.
- ▶ **Crisis cycles:** economic stability itself encourages excessive credit creation, leading to financial instability and speculative euphoria, then credit restraint and contraction and, finally, economic contraction and volatility!

<https://www.ucm.es/data/cont/media/www/pag-41460/Minsky%20theory%20of%20financial%20crisis.pdf>

27

27

### MINSKY : WEALTH EFFECT AND DEBT CRISIS in 2020?

- ▶ Prolonged economic stability encourages deregulation + financial innovation + debt accumulation = higher leverage, leading to liquidity and solvency crisis  
**Over-indebtedness + Corona crisis= Debt crisis!**

MH Bouchet SKEMA - CPE 2022-23

28

28

### MINSKY'S THREE STAGES OF A FINANCIAL CRISIS

1. **Hedge finance** = debt is typically a small proportion of liabilities and readily renewable because of the adequacy of cash flows in relation to contractual payments.
2. **Speculative finance** = future cash flows < payment commitments, but the present value of expected cash receipts is greater than that of payment commitments. Need to keep issuing new debt to finance maturing debt commitments.
3. **Ponzi finance** = Ongoing need to raise ever greater amounts of debt to finance all commitments and to repay principal or even debt service. Asset values will collapse with serious deflationary consequences and damaging implications for the economy.

MH Bouchet SKEMA - CFE 2022-23

29

29

### BENOIT MANDELBROT (1924-2010)



**Markets are not rational nor self-regulating!**

- ▶ World of winner take-all : extreme wealth concentration.
- ▶ The economic world is driven primarily by random jumps. Yet the common tools of finance were designed for random walks in which the market always moves in small steps.
- ▶ Despite increasing empirical evidence that concentration and volatility better characterize market reality, the reliance on the bell-shaped curve still prevails
- ▶ The global market economy has become an echo chamber leading to contamination and spill-over effect: volatility breeds volatility
- ▶ 1970s-80s: Fractal geometry: a new analytical tool for predicting and managing crisis

Mandelbrot & Hudson: [Mis]behavior of Markets

<https://www.forbes.com/2009/09/28/mandelbrot-madoff-math-intel@gent-investing-cycles.html>

MH Bouchet SKEMA - CFE 2022-23

30

30

### THOMAS PIKETTY: INCOME INEQUALITY AND WEALTH DISTRIBUTION IN XXI<sup>e</sup> CENTURY CAPITALISM



- ▶ Marx: capital accumulation leads to wealth concentration
- ▶ Kuznets: growth, competition, and technological progress lead to reduced inequality and greater social harmony
- ▶ Piketty: rate of return on capital ( $r$ ) > overall growth rate of output ( $g$ ), hence rising ratio of capital/income, reflecting the rising size of countries' total wealth stock relative to the income generated ( $K = 5x Y$ )

MH Bouchet SKEMA - CFE 2022-23

31

31

### CONCLUSION: COUNTRY RISK IN 2022-25?

- ▶ Country Risk has had a spectacular increase since the emergence of the globalized market economy in the 1980s. This is due to crisis contamination and volatility contagion.
- ▶ Russia's war against Ukraine reinforces the spill-over effect of globalization!
- ▶ Globalization makes considerably more complex country risk analysis given the interplay between a country's economic and socio-political system and the regional and global environment.
- ▶ Abrupt increases in financial and geopolitical volatility can destabilize countries and lead to spill-over effects!
- ▶ Does a global virus make much difference between developed countries and emerging market countries?

MH Bouchet SKEMA - CFE 2022-23

32

32