



OFFICIAL INFORMATION SOURCES • 4 IFIs = IMF + World Bank + BIS + OECD • 4 RDBs= AsDB, AfDB, EBRD, IADB • 2 UNs= UNCTAD + UNDP • Export credit agencies (Coface, EFIC, Hermes...) • Paris Club • Central Banks • Governments and Intelligence agencies (https://www.cia.gov/library/publications/the-worldfactbook/wfbExt/region_eur.html)

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International Financial Statistics (monthly) Global tables: IMF Credits Official reserves and MS Exchange rates (nominal and real effective rates) CPI and interest rates Trade Flows (M/X) Commodity prices

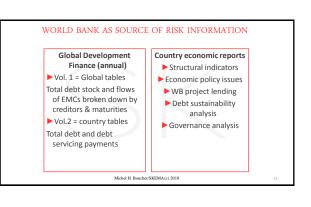
Country data Balance of payments Government budget National accounts (GDP/GNP) International liquidity Monetary survey (bank credit, money and quasimoney) Interest rates Debt ratios

Michel H. Bouchet/SKEMA(c) 2018

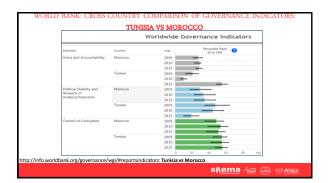
	Ta	ble 5.	Ecua	dor: E	aland	e of	Payn	nents	, 200	8-21				
	(Mi	illions	of U.	S. doll	ars, u	nless	othe	rwise	indica	ated)				
								Bt			Pn	oj.		
	2008	2009	2003	2011	2012	2013	2014	205	205	2017	2018	2019	2820	2021
Carrent account	1,766	309	-1.585	-403	-166	-958	-567	-2207	-2,259	-378	-874	-140	556	-634
Trade account	1,549	144	-1,514	-36	50	-493	-9	-1,700	-1311	58	165	799	1,290	-28
Epots, tab.	19,411	1442	18,127	23,012	24,569	武6 66	3,604	18,998	1628	16,147	18,666	15,136	19,666	202
01	11,721	695	103	12,95	11,792	14,108	1302	660	\$565	6577	6,851	7,163	7,349	7,552
Non-Oil	7,740	7,40	2,454	10127	11,777		1110	1238	10,660	11,570	11,775	12(03)	12,267	247
Imports (f.c.b.)	-17,912			-2,25	-34239				-17,536	-17,505	-18,500	-11,337	-11,375	-3030
<u>a</u> 1	-3,358	-232	-463	-5,057	-5,441		-6,407	-3,990	-2,555	-3,370	-3,758	-3,904	-3,992	-4,25
Non-OI	-34,554	-11,930		-11,258				-16,748	-14E8	-14,289	-14,704	-1443	-3448	-1600
Services (net) Transfers (net)	-3,0B 3,271	-2556	-2,964 2,481	-2,822	-2,66 2,40	-2,874 2,399	-278	-265	-3,089 2130	-3,561 2665	-2,429 2,391	-135	-1,242 2,578	-3,290
Tansies (nel)	3,441	Ųμ	2482	Litt	2,480	4395	4.64	<i>QUIB</i>	444	4940	4391	4405	45/6	401
		C	hina: !	Select	ed Ec	onor	nic Ir	ndicat	tors					
			_	2012	2013	2014	2015	2016	201	7 201	8 200	9 203 jections	0 200	1 202
NATIONAL ACCOUNTS											Pit	ections.		
Real GDP (base=2015)				7.9	7.8	73	6	9 6	.7	5.7	6.4	6.4	63 (66 (2 5
Total domestic demand Consumption				7.9	81 7.2	7,2	7	2 7	4	7.0	6.9	6.8 7.4	6.6	2 5
Investment				7.1	91	72	8 6 6	3 8	3	1.6 5.2 5.2	8.0 5.5 5.6	7.A 6.0	7.1 6.0 6.2	6 6
Fixed				9.0	9.3	7.1	6	7 ê	7	5.2	5.6	6.0 6.1	62	8 5
Inventories (contrib				-0.6	0.1	0.2	-0	2 0	1 (11	0.0	0.0	00 (10 0
Net exports (contribution Total capital formation (price)	n)			0.3	01 47.3	0.4	-0. 44						0.2 -	2 -4
Gross national saving (per	cent of GDP)	ν ν		49.7	48.8	49.0	47	5 45	9 4				29 4	3 41



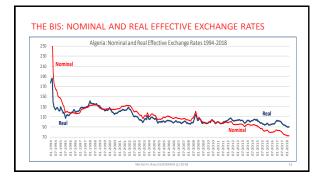


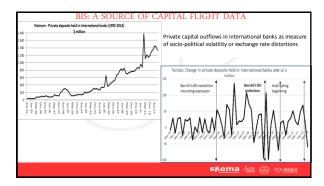


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THE PARIS CLUB

- The first meeting with a debtor country was in 1956 when Argentina agreed to meet its public creditors in Paris. Since then, the Paris Club has reached >430 agreements concerning 90 debtor countries. The total amount of debt covered in these agreements has been \$583 billion.
- The Paris Club has remained strictly informal. It is the voluntary gathering of creditor countries willing to treat in a co-ordinated way the debt due to them by the developing countries. It can be described as a "non institution".

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THE PARIS CLUB IN 2018 **KEY NUMBERS** Total amount of agreements 433 Total amount of debtor countries 90 Total amount of debt 583 Billion \$ Total amount of countries in 'Classic Terms' 60 Total amount of countries in "Houston Terms" Total amount of countries in 'Naples Terms' 36 Total amount of countries in "Cologne Terms" Michel H. Bouchet/SKEMA(c) 2018 20

	Creances du Club de Paris de dollars) APD : Aide Publique au Dévelo NAPD : non consenties aux cor	ppement	ors interets de retar	d (en millio
TOTAL CLAIMS OI	Pays débiteurs	Créances APD	Créances NAPD	TOTAL
	Afghanistan	1	1 250	1 251
PARIS CLUB	Afrique du Sud	766	173	939
THRID CLOD	Albanie	495	23	517
	Algérie	520	2	522
MEMBERS ON	Angola	451	853	1 304
MENIDERS ON	Antigua-et-Barbuda	3	118	121
	Arabie Saoudite		2 925	2 925
THE OTHER ADDRESS	Argentine	661	5 288	5 949
EMERGING	Arménie	452	16	467
	Azerbaïdian	758	34	791
	Bangladesh	3 121	431	3 552
MARKET	Barbade	2	-	2
IVI/YIXIXL I	Belize		-	
	Bénin	5	14	19
COLDITIDUES	Biélorussie	26	6 359	6 385
COUNTRIES	Bolivie	105	2	106
	Bosnie-Herzégovine	250	374	624
	Botswana	19	-	19
AS OF JANUARY 1, 2017	Bulgarie	186	74	260
	Burkina Faso	140	0	140
	Burundi		-	
	Cambodge	915	1 399	2 314
	Cameroun	537	24	562
	Cap Vert	111	47	158
	Chili	90	-	90
	Chine	14 710	1.030	15,740

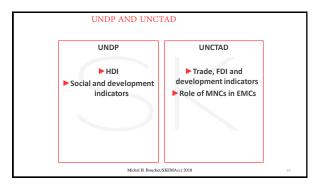
Restructuring <u>Terms</u>	Eligibility	Rescheduling term (T/Grace)	Debt Reduc	tion Terms Non ODA	Debt Conversion
Houston 09/90	GDP per capita <\$2995 and debt/GDP>50 %	ODA: 20/10 Non ODA: 15/2- 3	Rescheduled at an interest rate at least as favourable as the	Repayment periods are lengthened	ODA: no limit Non ODA: up to 20% of the
Toronto 10/88	Poorest countries	ODA: 25/14 Non ODA: 14/8	original concessional interest rate	33,33%	outstanding amount or 15-30 million
London, 12/91	23 countries	ODA: 30/12 Non ODA: 23/6	applying to these loans	50%	SDR
Naples 12/94	Poorest countries	ODA: 25/14 Non ODA: 14/8		67%	
Lyon 11/96	Poorest countries	ODA: 40/16 Non ODA: 23/6		80%	
Cologne 11/99	41 HIPC	ODA: 40/16 Non ODA: 23/6		90%	

NIGERIA: 10/2005 PARIS CLUB DEBT RESTRUCTURING

- ► Total stock of public sector debt= US\$ 36.2 billion, o/w US\$ 30 billion due to the Paris Club
- Debt agreement follows the IMF's Policy Support Instrument (PSI) on 17 October 2005, including a debt reduction under Naples terms on eligible debts and a buy back at a market-related discount on the remaining eligible debts after reduction. <u>Two conditonal phases</u>:

 I. Nigeria undertakes to pay arrears due on all categories of debts and Paris Club creditors grant a 33% cancellation of eligible debts.
 2. After the formation of the DEL debts of the DEL debts and PAOC Nicellarial and the DEL debts.
- 2. After the first review of the PSJ, planed for March 2006, Nigeria will pay amounts due under post-cut off date debt, and Paris Club creditors will grant a further tranche of cancellation of 34%, and Nigeria will buy back the remaining eligible debts.
- Englise Debts.
 Total debt cancellation of US\$ 18 billion (including moratorium interest) representing an overall cancellation of about 60% of Paris Club debt. Paris Club creditors will be paid an amount of US\$ 12.4 billion, representing regularization of arrears.

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1	Norway	atter store	171	Côte d'Ivoire
2	Australia		172	Djibouti
2	Switzerland		173	Gambia
4	Germany	M. A	174	Ethiopia
5	Denmark		175	Mali
5	Singapore		176	Congo (Dem R)
7	Netherlands	UNDP	177	Liberia
8	Ireland		178	Guinea-Bissau
9	Iceland	HUMAN DEVELOPMENT INDEX	179	Eritrea
10	Canada		179	Sierra Leone
10	United States		181	Mozambique
12	Hong Kong	Often rich	181	South Sudan
13	New Zealand	countries	183	Guinea
14	Sweden		184	Burundi
15	Liechtenstein	with poor!	185	Burkina Faso
16	United Kingdom	\sim	186	Chad
17	Japan		187	Niger
18	Korea	Michel H. Bouchet/SKEMA (c) 2018	188	Central Af [®] Rep

	COUNTRY	Y COMPARISON GDP (PURCHASIN	G POWER PARITY)		
CIA	within a n		ss domestic product (GDP) or value of all final purchasing power parity (PPP) exchange rate: ices prevailing in the United States.		
The World FactBook	DOWNLOA				
https://www.cia.gov	RANK	COUNTRY	GDP (PURCHASING POWER PARITY)	DATE OF INFORMATION	
/library/publications/	1	CHINA	\$21,140,000,000,000	2016 EST.	
the-world-	2	EUROPEAN UNION	\$19,970,000,000,000	2016 EST.	
factbook/wfbExt/regi	3	UNITED STATES	\$18,560,000,000,000	2016 EST.	
on_eur.html	4	INDIA	\$8,721,000,000,000	2016 EST.	
	5	JAPAN	\$4,932,000,000,000	2016 EST.	
	6	GERMANY	\$3,979,000,000,000	2016 EST.	
	7	RUSSIA	\$3,745,000,000,000	2016 EST.	
	8	BRAZIL	\$3,081,000,000,000	2016 EST.	
	9	INDONESIA	\$3,028,000,000,000	2016 EST.	
	10	UNITED KINGDOM	\$2,788,000,000,000	2016 EST.	

IIF (Washington) The Institute for International Finance IIE (Washington), EIU (London), Brookings (D.C.) Bond rating agencies: Dun and Bradstreet, Moody's, S&P, FITCH IBCA, Dagong BERI (Business Environment Risk Index) Institutional Investor, Euromoney Frost & Sullivan

SPECIALIZED COUNTRY **RISK ANALYSIS** INSTITUTIONS

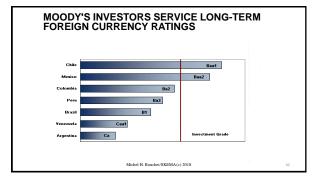
- INCRA (Bertelsmann Foundation)
- Transparency International
 Heritage Foundation, Davos-WEF, Cato Institute, IMD, AT
 Kearney, Global Finance-SKEMA
 Insurance companies: AON

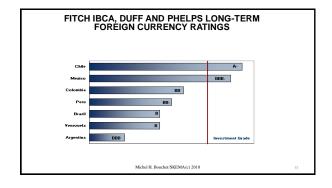
RATING AGENCIES

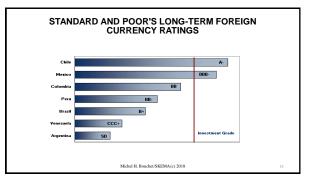
- ▶ Bond rating: Moody's, Fitch, S&Ps
- DAGONG
- Risk rating: COFACE
- INCRA (non-profit credit-rating agency for sovereign risk)
- Country risk rating: BERI, Euromoney, Institutional Investor

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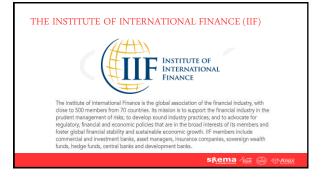
	SCRUTINY OF IFIS AND RATING AGENCIES											
Rating Distribution of	f Sovereigr	Issuers o	n Selecter	Dates								
Rating	1983	1990	1995	2000	2005	2010	2011	2012				
Aaa	79%	33%	16%	12%	19%	15%	14%	13%				
Aa	21%	28%	25%	15%	7%	15%	11%	12%				
A	0%	17%	18%	10%	22%	13%	14%	8%				
Baa	0%	8%	18%	21%	14%	18%	21%	26%				
Ba	0%	8%	16%	19%	15%	16%	15%	16%				
В	0%	6%	5%	18%	17%	23%	23%	22%				
Caa-C	0%	0%	0%	5%	5%	1%	2%	3%				
Investment-grade	100%	86%	78%	59%	63%	61%	59%	59%				
Speculative-grade	0%	14%	22%	41%	37%	39%	41%	41%				



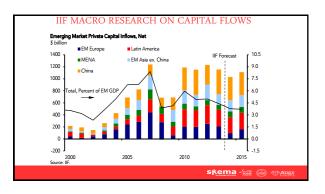




tion sou	irces	: Sta	ndar	d &	Poo	r's:	Sover	eign ri	sk i	ndica	tors
Sovereign	Risk In	licators: E	conomic	Data							
		Nominal GDP (bil. LC)	Nominal GDP (bil. USS)	GDP per capita (USS)	Real GDP growth (%)	Real GDP per capita growth (%)	Real investment growth (%)		Savings /GDP (%)	Exports/ GDP (%)	Unemployment rate (% of work force)
	LT FC rating	2016e	2016e	2016e	2016e	2016e	2016e	2016e	2016e	2016e	2016e
Abu Dhabi	AA	769	209	71,647	2.0	(2.9)	N/A	N/A	N/A	69.1	3.0
Abaria	B+	1,523	12	4,216	3.2	3.4	8.0	27.9	15.6	26.5	17.1
Andorra	888-	3	3	36,564	1.0	0.8	N/A	N/A	N/A	N/A	3.7
Angola	в	14,367	95	3,718	1.3	(1.2)	0.4	28.4	16.0	36.9	35.0
Argentina	B-	8,059	547	12,550	(1.8)	(2.8)	(0.3)	17.4	14.6	14.1	8.9
Aruba	888+	5	3	24,324	0.4	(0.7)	1.1	22.3	22.6	71.0	7.5
Australia	AAA	1,655	1,205	49,934	2.7	1.3	(3.6)	25.7	21.2	18.8	5.9
Austria	AA+	350	389	45,125	1.4	0.9	2.0	23.4	25.4	53.2	6.2
Azerbaijan	88+	59	35	3,603	(3.5)	(4.6)	4.5	35.8	33.0	39.1	5.5
Bahamas	888-	9	9	22,754	0.3	(1.1)	(7.1)	26.2	10.5	38.6	14.0
Bahrain	88-	12	31	22,039	2.0	(1.5)	3.0	25.1	19.2	72.9	3.4
Bangladesh	88-	17,296	220	1,355	7.1	6.3	8.0	29.4	31.1	16.3	3.5
Barbados	B-	9	4	15,791	1.0	0.7	2.1	12.8	5.9	36.8	11.5
Belarus	B-	930,842	45	4,772	(2.7)	(2.7)	(2.3)	32.4	28.6	53.8	1.0
Belgium	AA	420	467	41,416	1.3	0.7	3.5	23.9	25.6	85.3	8.1
Belize	CC	3	2	4,562	(1.6)	(4.1)	(1.6)	20.9	10.5	60.1	11.7
Bermada	A+	6	6	99,669	2.0	2.1	(13.8)	11.0	23.7	48.3	8.0
Bolivia	88	248	36	3,296	4.1	2.5	4.1	19.2	13.8	30.9	4.0



Emerging Market Economies: Capital Flows \$ billion								
	2012	2013	2014	2015				
Capital Inflows								
Total Inflows, Net:	1269	1188	1079	1164				
Private Inflows, Net	1232	1156	1032	1112				
Equity Investment, Net	668	626	657	675				
Direct Investment, Net	545	548	540	560				
Portfolio Investment, Net	124	78	117	114				
Private Creditors, Net	564	530	375	437				
Commercial Banks, Net	118	193	124	151				
Nonbanks, Net	446	338	251	287				
Official Inflows, Net	37	32	47	53				
International Financial Institutions	5	-3	19	27				
Bilateral Creditors	31	35	28	25				
Capital Outflows								
Total Outflows, Net	-1299	-1360	-1348	-1339				
Private Outflows, Net	-946	-825	-981	-950				
Equity Investment Abroad, Net	-332	-403	-368	-381				
Resident Lending/Other, Net	-614	-422	-613	-570				
Reserves (- = Increase)	-352	-534	-367	-388				
Memo:								
Net Errors and Omissions	-246	-65	Q	Q				
Current Account Balance	276	236	269	174				
Source: IIF								

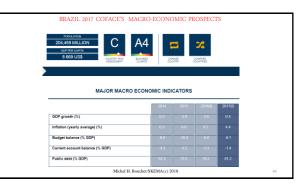


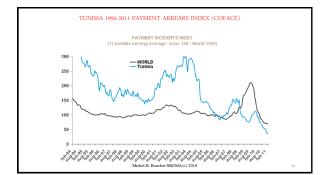


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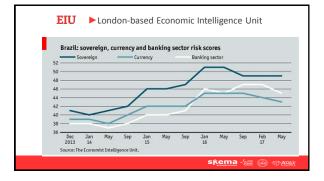




EIU 5 RISK ANALYSIS SERVICES

- Country analysis–Political and economic analysis, business environment analysis, cross-country benchmarking and markettrends tracking.
- Risk assessment—Sovereign debt risk assessment and operational risk analysis on 190 countries
- Market entry and sizing—Market entry strategies, market sizing, market potential and pricing data.
- Strategic industry analysis-Industry benchmarking, strategic trend analysis and global commodities analysis.
- Economic modelling and forecasting—Data customisation, demand forecasts and econometric analysis of industry drivers.

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a Political Risk Index assessing the social and political environment of a country. It is built on the option and scores provided by a hundred experts with a diploratic or political science background. Governance quality is included into political risk analysis along with government effectiveness and social indicators.	Publical Bits Springer(2): The PES analyse covers handed countries and use updated on a grannely: husis thermatimal County PES calib measures and node, exprepriation risk, as well as the quality of human countries of the public of the second human countries of the second human countries of the subjective associated of experts around the world. https://expression.com	Thanks the sequence of the data was a sequence of the test competence of the data has no security of a competence of the data has no security of a second test of the data and the data and the data accountable, publical atability, proveneers of distributions, englishing values, and the law, and comption.	
The Lendon-based Economic Intelligence Uni (201) perioda a comprehensive d-pair forecasting constry risk analysis on one of 100 MeSs, on a quarking basis. The resolution of the second second second second second period second second second second second second later interaction.	To look upon governmee and corruption, Mordy's takes into comideration the structures of oscial intraction, coal and policial dynamics, as well as the corronsic fundamentals. Mordy's relies on the judgment of a govergo of coals in the productionals to weigh the various risk fastors as well as the impact of each of these factors upon brainers property. May: monthys.com	Standard and Poor's nating approach is hold quantitative and qualitative. It is based on a deciding of 10 categories, holding generators and publical risk. It publica risk including promeasure and publication of the conditions, as will as the quality of generators and the gene of generators reports in the publication. SAP and the second second second second second second hege channels and have seen rating. http://sanisticaloguese.com	
Economy policies relative proving of some Urbounding in their 1920 are some and heiric. The moleculary is held from a bland of quantitative criteria and policital analysis and consensis. Policial critic arcsive a 23% where and a consensis. Policial critic arcsive a 24% are graded and ack from (0 versus) to 10(1) both, are graded and ack from (0 versus) to 10(1) both, 25% consensity cons	Institutional Investor's ratings are published twice a year size: 1979 in anoses the createworthiness of short 150 contributions haved on a survey of same 10.0 international bankary perception of creditivenehinosa, tability criteria: In terrolling some scales from zero (very high chanse of default) = 100 (last chance of default). www.institutionalimenta.com	Temperature International , une profit non promotinent displation is Berlin, provide na email survey of comprision practices in nanady 90 cuerteries inter- 9695. The Comprision Ratio is based on a with network of all-formation surveys with local NGOs, demonstra and foreign contexts. And the second seco	
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1985 coar deve soci inclu inclu inter inter	Stage Foundation established since (8, is pure-today with the WSL, and ourse, both industrialized and deping). The marking is based on various o-political and economic enteria, and appointies of accounties of the adding political stability, size adding political stability, size introduction of the endy and corruption scope, is horizing org	PricewatchouseCoopers' Operaty Information in the list of clear practices in a country's heatings environment. As such, it focuses on the relative state of compt business practices, the transportance of the light presents a quantities approach to neusrating operating and its resulting environ measuring operating and its resulting environ risk present main streams from the addimentational streams and a country addimentational streams and a country addimentation of the stream of the stream stream of the stream of the stream of the addimentation of the stream of the stream stream of the stream of the stream of the stream stream of the stream of the stream of the stream stream of the	The latitute for Management New Computer New Computer merging recommension around the work bands on the starter strength and the manying of the bands in state officiency, advection inters such as state officiency, services' independence from political interference, hyreauxiesy as well as hothey and the strength of the strength of the score and characteristics of the strength of score and characteristics of the strength of the score and characteristics of the strength of the strength of the score and characteristics of the strength of the strength of the score and characteristics of the strength of the strength of the score and characteristics of the strength of the strength of the score and characteristics of the strength of the strength of the score and score as a strength of the strength of the score and score as a strength of the strength of the strength of the score and score as a strength of the strength of the strength of the score and score as a strength of the strength of the strength of the score and score as a strength of the strength of the strength of the score and score as a strength of the strength of the strength of the score and score as a strength of the strength of the strength of the strength of the score and score as a strength of the	
corr and FH of fi P rar	transition economies around the world, publishes an annual assessment of state feedom in various contritis on the base of political stability and civil liberties. robical stability and civil liberties are aked on a scale of 1 (best) to 7 (worst), w freedomhouse orgratings index hund	The Policial and Leannish Stability Index of themm Brothers and Barrissi measures relative stability in around 20 BACs by insigning policial science theories with financial markes the stability of the stability of the science of the stability of the stability with the stability of the stability of the criteria including institutional efficiency solidical hegimany; economic performance, and government effectiveness.	Patisti and Ecosome Età Consultaney (PRES) specificies nu sargle baniers information ad analysis is faits and Southeast Auk, with emploisis on corruption and baniers costs. Assume it is treport in o fonait their propriorities of corruptions in o fonait their propriorities of corruptions labor quitty, intelectual property rights risks and ether systems shortcomage- www.miarikk.com	
	Ν	fichel H. Bouchet/SKEMA(c) 2018		47